

VIRTUAL CIO SERVICES

TRUSTED ADVISORS, WHEN & HOW YOU NEED THEM

Lexel's team of Virtual CIO's deliver expertise and value to your organisation, without the time and expense involved in hiring a full time Chief Information Officer.

CIO's are a critical part of a business, enabling growth through the use of digital technology. Typically, a senior leadership position, the CIO has responsibility for the overall ICT strategy, including systems, policies and governance.

For small and medium New Zealand businesses, ICT is becoming more complex and pervasive than ever, with so many components to consider, including:

- Is your IT aligned to your business?
- Should you move to the cloud? Which cloud?
- Is your business secure? What about your data?
- Are your customers happy? How do you know?
- How do you find the best solution?
- Is it too expensive? How do you know if it will work?
- What are the benefits? What are the risks?

It's easy to feel overwhelmed. What to do, why, when - and importantly, how to measure success. Lexel's virtual CIOs can help you tackle your ICT challenges head on, whether a one off project or specified number of hours a month.

Our experienced team work across several companies on a part time basis in the function of Chief Information Officer. With a diverse range of backgrounds and industries, your organisation can benefit from having your own trusted advisor - when you need them, and how you need them.



BUSINESS BENEFITS

Peace of mind. Virtual CIO's help you to make informed decisions for your business; maximising budget and aligning to your business needs.

Increase profits. Through adoption of technology to reduce costs and increase productivity comes the opportunity for increased profits.

Support business growth. Aligning your technology strategy to your business strategy supports your organisational growth now and into the future.

Access to knowledge. A highly experienced IT resource with technical expertise, technology and business transformation proficiency.

Objectivity. A virtual CIO is not subject to internal politics so can be more objective regarding assessments and recommendations.

Lexel differentiation. Technology and business skills aren't enough. During our initial assessment, we not only take the time to understand your unique business needs, we also take the time to understand your business culture. This helps us ascertain who within our Virtual CIO team will be the best fit for your business.

Measured on agreed business outcomes or key performance indicators, Lexel's Virtual CIO expertise include:

- Business transformation
- Technology road mapping
- ICT strategy / governance
- ICT policy creation
- Process, systems & solutions
- Budgeting, forecasting & ROI
- Cloud planning and strategy
- Vendor rationalisation
- Network planning & integration
- Change management
- Service delivery
- Business intelligence
- Security & networking
- Architecture
- Disaster recovery
- RFP/RFI management
- Project management
- Digital alignment

The team at Lexel will help craft a solution that not only meets but exceeds your expectations. The size of an engagement depends on a number of factors, including what you want to achieve, over what timeframe and within what budget.