

# SOFTWARE LICENSING SOLUTIONS

## LICENSING MADE EASY

**Managing multiple software vendors, licensing contracts, license types and purchasing options can be challenging; whether you are a small business or a large enterprise.**

Cloud, hybrid IT and non-compliance increases complexity, costs and risks; but Lexel's in-house Software Licensing and Procurement team can support your software requirements from beginning to end.

### Our services include:

**Software solutions for both key and niche vendors.** We have long-standing relationships with leading software organisations and the expertise to guide you through the software lifecycle.

**Software licensing advisory services.** Our friendly and knowledgeable team can work with you to find the very best solution for your requirements using the most favourable licensing agreements for software upgrades, new software purchases or software renewals.

**Software Asset Management.** Identify exactly what software assets you have and ensure they are correctly and effectively licensed.

**Licensing newsletter.** Stay up to date with our monthly newsletter, which contains upcoming price, programme and product changes, and highlights new products and frequently asked questions from our customers.

We enable our customers to address cloud and hybrid IT software licensing complexities, optimise your license assets, simplify procurement and reduce license costs.

### How are we different?

All organisations are not exactly alike. We take the time to fully understand your IT environment, challenges and growth plans prior to making any recommendations. Helping you select the proper licensing agreement to meet your business needs is the first step to earning your confidence and becoming your trusted software licensing advisor.

## BUSINESS BENEFITS

Working with the Lexel licensing team will deliver the following business benefits:

**Trusted advisor.** Receive accurate advice and ongoing support.

**Optimise usage and spend.** Ensure you are purchasing the correct software for your needs through the optimal programme.

**Compliance.** Take the worry out of a licensing audit by having our team assist you (and ensure that you have purchased correctly in the first place).

**License and service bundles.** Combine your software, devices and support into one monthly bill per device and/or user, or add multiple vendor licences into bundles, per device or user.

**Competencies.** With nine Microsoft competencies (four Gold and five Silver), Gold Veeam Partner, Enterprise VMware, Silver StorageCraft, Commvault Premier Partner and Silver Citrix Partner status (along with many others), our team is extensively equipped to advise and deliver on any solution.

