

NETWORK-AS-A-SERVICE

MORE SPEED, MORE SECURITY, LESS WORK FOR YOUR TEAM

Experience next level managed and secure LAN, WAN, Wi-Fi and internet access with Lexel's Network-as-a-Service (NaaS). Cloud-like agility and end-to-end management empower your business to thrive in the face of ever-changing demands.

Overcome the challenges of increasing security threats and appropriately skilled internal IT staff, with a comprehensive network service backed by industry-leading technology and dedicated support from our experts.

Upgrade networks that are no longer sustainable and were never designed to meet the requirements of the modern workplace.

- Multiple video calls at the same time
- Cloud workloads moving large amounts of data up and down
- Security threats that have risen by 600%

Lexel's NaaS solution

A full performance upgrade in a single monthly fee keeps your teams safe and productive, while saving you valuable time.

- No Capex required
- LAN and WAN hardware upgrade for a faster, more secure user experience
- Fully managed and monitored 24x7
- Dual Internet Service Providers for guaranteed performance at critical sites
- Single monthly bill with a SLA you can rely on
- No more finger pointing - the Lexel IT Integration team is ready to help if required.



Guided Onboarding

Faster value

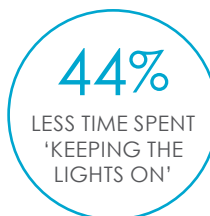
Accelerate network deployment



Optimised Operations

Simplified IT

Free up your people to do their best work



Proper control

Manage performance, latency, risk and cost



Fully managed

Lexel NaaS includes comprehensive management and support from our team of specialists



Enhanced security

Enjoy peace of mind with uncompromising network security that protects your business



Proactive maintenance

Aruba's AI provides pre-emptive problem solving, while our team of experts deliver proactive maintenance

WHY ADOPT NETWORK-AS-A-SERVICE?



SaaS

As-a-Service subscription offers for software with services, in the cloud and on-premises

Simplifies access to network management



NaaS

Holistic Network-as-a-Service lifecycle solutions combining hardware, software and services

Accelerates every step in network utilisation



Financial Services

Flexible payment solutions for network financing and secure asset management

Accelerates budget benefits and unlocks sunk-cost value

Lexel's NaaS evolves with your business, from a basic connectivity service through to a fully managed, high availability security domain.

Base Solution includes

NZ business hours, with **proactive** monitoring and patching ✓

Fully **upgraded** WAN/LAN hardware ✓

Fully **managed** internet ✓

Single monthly bill (return to Service SLA) ✓

Live portal if you want to check on things ✓

Access to independent industry **certified experts** and advice as your cyber security needs increase ✓

Fully functional: ✓
 - Software Defined WAN (**SD-WAN**)
 - Network-as-a-Service (**NaaS**)
 - Remote Secure **VPN**
 Configured and secured to your needs in line with industry best practices

Add On Features

24x7 Support ✓

High density wireless access points ✓

Multi Gig over existing cabling ✓

End Point Protection for users who work remotely ✓

IT project/change support from our expert consultants ✓

Automated secure **Network Access Control**, to isolate IoT, guest, printers and secure devices ✓

Express route to AWS or to Microsoft **Local & Cloud Datacentre** connectivity options ✓

NEXT LEVEL PROACTIVE AND PREDICTIVE SERVICE MANAGEMENT

Past experience

REACTIVE

Firefighting

- Detect outage
- React on customer notification
- Troubleshoot and fix
- Every event generates an incident

Lexel NaaS

PROACTIVE

Compliance

- Design review
- Software recommendations
- Configuration best practice
- Governance

PREDICTIVE

Insights

- Correlation of events and health
- Identify patterns that cause outages
- Identify devices at risk
- Cross customer notifications

YOU'RE IN SAFE HANDS WITH LEXEL

While you may not know Lexel as a household name, chances are you interact daily with one of our many customers.

We're big, but not too big

Founded over 30 years ago, Lexel is one of the largest privately-owned providers of ICT services and solutions in New Zealand. An agile and innovative organisation, Lexel has a staff of over 170 and our industry certified Network and Security specialist team deliver business critical solutions 24-hours a day 365 days of the year.

We're committed to excellence

The name Lexel is based upon the word 'excellence', representing our dedication, focus and promise to our clients. Lexel delivers peace of mind for our clients ICT journey, with our experienced team implementing solutions to global best practice standards. Consistently delivering both quality and innovation, the Lexel team is committed to making sure our clients are fully informed to make the right decisions.

Vendor and Partner certified

With 22 globally recognised vendor and partner certifications (including Hewlett Packard Enterprise, Aruba, Microsoft, Veeam, Fortinet and VMware), our clients can be assured that Lexel has the breadth and depth of technical and procurement expertise to deliver the best possible services, solutions, expertise and pricing.

We're customer centric

Customers rely on Lexel's commitment to service excellence, every time. Read what some of our clients have to say below.



INDUSTRY AWARDS

Punching above our weight against New Zealand's largest ICT companies.

-  **Winner** Microsoft Partner of the Year - Modern Workplace
-  **Highly Commended** Microsoft Partner of the Year - Empowering Employees
-  **Winner** Reseller News Innovation Awards Digital Transformation Partner
-  **Winner** Hewlett Packard Enterprise Platinum Partner of the Year
-  **Winner** Hewlett Packard Enterprise Growth Partner of the Year



Lexel have demonstrated their responsiveness, professionalism and capability to diagnose and solve some of the more complex ITS issues we have had. They have integrated and extended my team in a manner that allows us to meet the challenges of working in a dynamic technical environment.

Cowan Pettigrew
Chief Information Officer
KPMG



Liquorland embarked on a nationwide Point of Sale replacement rollout with Lexel Systems. Our deadlines seemed impossible, but the retail expert team at Lexel were fantastic!

The inevitable challenges that come up with a complex project were all dealt with smoothly. The roll out came in on time and on budget. The Lexel team really get retail.

Brett O'Hanlon
Finance & IT Manager
Liquorland



Not only does Lexel have extensive capabilities and experience with Microsoft 365 they have been our preferred IT partner for nearly 10 years and have a solid understanding of our business requirements.

So when they assisted us moving workloads from Google G Suite to M365, we knew we were in the right hands. The migration has been seamless. Our users now benefit from improved productivity, collaboration and security, and the business has seen significant cost savings.

Ben Scott
IT Manager
Isthmus

